CHORUS + Outreach

Sales Conversations that close deals

JMP SECURITIES HOT 100 SOFTWARE COMPANIES

Gartner 2017 CoolVendor

GCROWD LEADER FALL 2018

When best-in-class technologies talk to each other

Combine the power of Outreach's sales engagement platform with real-time conversation intelligence from Chorus.ai. Now you get real-time insights into your sales conversations directly from your Outreach Account view.

"Chorus is an ever-present cardiologist alerting you when there's a problem, helping you see the cause, and giving you the correct treatment."

Mark Kosoglow
VP Sales, **Outreach**

Chorus.ai securely records, transcribes, and analyzes your customer conversations so your team can win more deals.

How it Works:

Chorus.ai securely records, transcribes, and analyzes your customer conversations so your team can focus on winning more deals.

Don't lose a minute of a customer conversation. Calls and video conferences get automatically recorded

Never take notes again. Call transcripts delivered natively and in real time. Easily send follow-up emails or update your CRM

Refine your sales playbook. AI-based insights into your conversations, deals, and rep performance

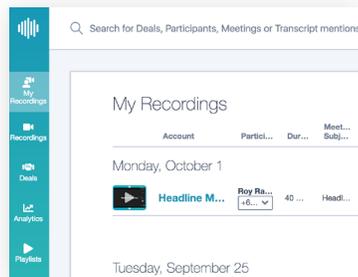**Access it all from Outreach.** Get Conversation Intelligence delivered within Outreach.

Key Benefits:

**REDUCE RAMP TIME | BOOST PRODUCTIVITY | SHORTEN THE SALES CYCLE
INCREASE TALK TRACK ADOPTION | GAIN ALIGNMENT ACROSS TEAMS**

CH||||RUS + ⦿ Outreach

All call recordings with Outreach
Voice *free for 1 year.*
+
Complete Chorus.AI platform
free till Dec 31st 2018
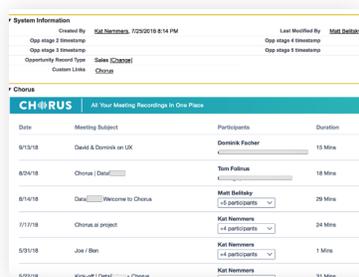
Key Capabilities

Here's what you get when you trust the most advanced AI team in the Conversation Intelligence space
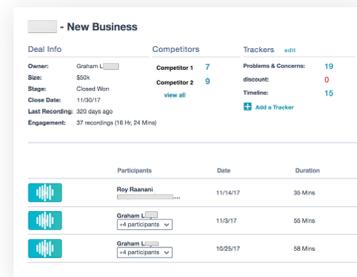
Record Calls & Video Conferences

Create a trail of conversation data by having Chorus.ai automatically record all pre-scheduled or ad hoc conversations. Dictate notes to Chorus.ai that you can easily track down later
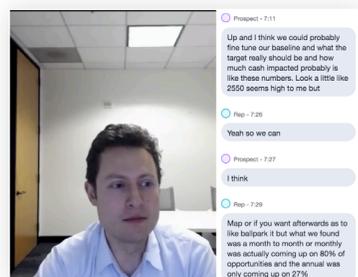
Automatic AI-driven CRM Updates

Our AI automatically captures, summarizes and enters notes into your CRM, freeing up your reps to spend time selling while Chorus enriches your data

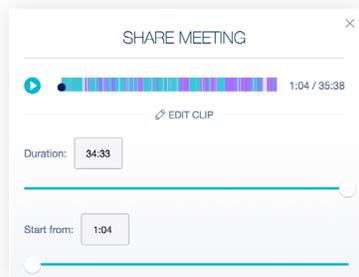### Deal-Centered Analytics & Predictions

Surface themes that influence win rates for your company and forecast more accurately
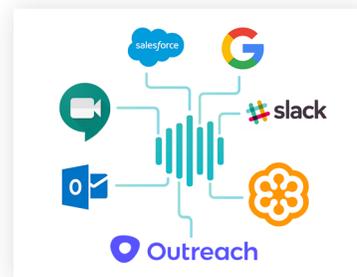
Real-time Transcription & Call Analytics

Leverage transcripts to send emails, measure talk track adoption, and know what works and what doesn't

Review or Share Calls & Tag People

Share calls with others to get feedback and coach reps. Capture the voice of the customer and share it with other functions like Marketing, Product, or Customer Success

Integrations With Your Tech Stack

Chorus integrates seamlessly with your calendar, online meeting system, and CRM. Setup takes less than five minutes

Get started by reaching out to us at sales@chorus.ai

Companies that trust Chorus.ai: ⦿ Outreach   zoom   ⋀ Adobe   invision   qualtrics.